

EXPERIENCE

01/2012 – Present **PRIVATE CONSULTING OFFICE** Bucharest, Romania

Managing Partner

- Provided M&A advisory and consulting services to financial and non-financial enterprises
- Provided B2B sales advisory services to medium-size enterprises related to introduction of new products and/or new markets in industries such as transportation, technology and creative services

01/2012 – Present **PRIVATE INVESTMENT FUND** Bucharest, Romania

Owner

- Provided financial capital, guidance and support as minority investor to various entrepreneurs in the transportation, retail, B2B services and restaurant industries
- Assisted management in achieving growth targets and accessing financial capital needed for such growth

03/2014 – 12/2014 **ERNST & YOUNG** Bucharest, Romania

Manager (M&A / Transaction Advisory Services)

- Provided M&A advisory and consulting services to telecom, technology and financial services firms with valuations ranging from €1m to €100m
- Co-coordinated the firm's M&A activities starting from origination to execution in the technology space and initiated a joint effort by the firm with the local stock exchange aimed at increasing the number of public listings
- Represented the firm as speaker in various industry conferences

04/2010 – 12/2011 **SILKROUTEFINANCIAL** Bucharest, Romania

Head of SEE – Associate Director (M&A / Financial Institutions)

- Coordinated the firm's capital raising origination efforts for Romania, Bulgaria, Moldova and elsewhere
- Initiated half of the firm's private placement engagements during the European financial crisis
- Coordinated the firm's M&A origination and execution efforts for Romania and Bulgaria
- Assisted clients in exploring M&A transactions in the SEE space
- Performed client maintenance responsibilities through continuous contact with Senior executives and Board members

01/2008 – 11/2009 **FREEMAN & CO.** New York, NY

Associate (M&A / Financial Institutions)

- Advised senior management and supervisory board members in in sell-side and buy-side transactions as well as restructuring processes through capital raises and dispositions of assets, outlining business risks and opportunities along with their financial profile
- Provided extensive financial modelling support for valuation and transaction pricing assignments
- Evaluated business plans and implementation strategies for operating divisions of financial conglomerates

06/2007 – 08/2007 **UBS INVESTMENT BANK** London, U.K.

Summer Associate (Origination / Leveraged Finance)

08/2004 – 08/2006 **PRICEWATERHOUSECOOPERS** New York, NY

Associate (Audit / Capital Markets)***Senior Consultant on Secondment (10/2005 – 03/2006)***

Bucharest, Romania

EDUCATION

2006 – 2008 **COLUMBIA BUSINESS SCHOOL** New York, NY

MBA – Finance & Entrepreneurship

2000 – 2004 **BARUCH COLLEGE** New York, NY

BBA – Accounting & Economics (*Summa Cum Laude*)

OTHER ACTIVITIES

- Contributor to a leading online business publication in Romania - www.wall-street.ro
- Speaker at various Academic and Financial Industry conferences in Romania
- Member of NJ Chapter of American Mensa since 2003
- Mentor to various groups of students from the Academy of Economic Studies in Bucharest, Romania